



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2024 1st Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,577,372
1.1	revenues from mobile communication and associated activity	k AMD	4,577,372
1.1.1	from voice services	k AMD	2,314,180
1.1.2	from VAS (excluding revenue from data), including:	k AMD	157,389
	from short and multimedia messages (SMS and MMS)	k AMD	153,446
	other	k AMD	3,947
1.1.3	from data services, including:	k AMD	859,320
	broadband Internet access services through USB modems (other than by phone)	k AMD	588,247
	mobile communication network services (through handsets)	k AMD	271,073
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	10,658
1.1.5	from international roaming revenue (own subscribers)	k AMD	160,803
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	76,416
1.1.7	revenue from interconnection, including:	k AMD	396,447
	from voice services	k AMD	373,525
	from short and multimedia messages (SMS and MMS)	k AMD	22,922
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	513,675
1.1.10	other revenues	k AMD	88,483
2	Operating expenses, including:	k AMD	(2,838,551)
2.1	interconnection expenses	k AMD	(512,435)
2.2	line rental expenses	k AMD	(66,963)
2.3	advertising and marketing expenses	k AMD	(53,236)
2.4	dealer commissions	k AMD	(121,610)
2.5	payroll expenses	k AMD	(791,824)
2.6	mobile network exploitation and maintenance expenses	k AMD	(379,652)
2.7	other expenses	k AMD	(912,832)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,738,822
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,560,695)
5	Other operating income	k AMD	27,134
6	Non-operating income	k AMD	(124,103)
6.1	Financial income	k AMD	560
6.2	Financial expenses	k AMD	(728,768)
6.3	Gain/loss from exchange rate differences	k AMD	604,105
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	81,157
8	Capital expenses	k AMD	(1,976,724)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		696,479
9.1.1	prepaid subscribers	subscriber	350,541
9.1.2	postpaid subscribers	subscriber	235,210
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	110,728
9.1.4	Subscribers using data services (by phone)	subscriber	474,278
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,363
9.2.2	postpaid subscribers	AMD	2,672
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,829
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	125
9.3.2	postpaid subscribers	minute	251
9.3.3	Broadband Internet subscribers (other than by phone)	MB	24,703
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	10.9
9.4.2	postpaid subscribers	AMD	10.6
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	35,887
9.5.2	postpaid subscribers	subscriber	12,154
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	7,685
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(53,967)
9.6.2	postpaid subscribers	subscriber	(6,468)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(12,797)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.